

THE BONNIE LADIN
UNION SKILLS
PROGRAM
AFL-CIO

2016 COURSES

Feb. 14-19	Negotiating and Writing Contract Language*
Feb. 21-26	Presentation and Teaching Techniques I*
Feb. 22-25	Secretary-Treasurers Total Solutions*
Mar. 13-18	Arbitration Preparation and Presentation I*
Apr. 17-22	Negotiating Contracts with State and Local Governments*
Apr. 24-29	Presentation and Teaching Techniques II*
Apr. 25-29	Organizing I*
May 15-20	Arbitration Preparation and Presentation II*
June 6-8	New Young Staff – finding your way and your voice in the labor movement^
Aug. 22-26	Organizing II*
Sept. 18-23	Contract Negotiations in the Private Sector*
Sept. 26-28	Secretary-Treasurers and Officers Fiduciary Responsibilities*
Nov. 14-16	QuickBooks for Secretary-Treasurers and Union Bookkeepers*

Dates subject to change.
 Online registration available soon.

Locations:

*Conference Center at the Maritime Institute, Linthicum. MD
 ^IBEW Building, 900 7th St. NW, Washington DC

For more information, go to www.aflcio.org/union-skills or contact Jean Dearden at rdearden@aflcio.org or 202-637-5114.

